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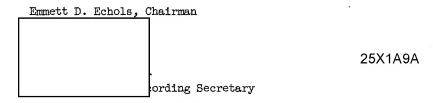
MEETING

of

PERSONNEL DEVELOPMENT BOARD

15 March 1962

... The meeting of the Personnel Development Board convened at 3:00 p.m. on Thursday, 15 March 1962, in the D/Pers Conference Room. The following were present:



25X1A9A

MR. ECHOLS: _____, your paper on a mid-career training program is obviously the major item for discussion here. Would you want to take over and approach it any way you want to approach it.

25X1A9A

: I'd like to read a few things that seemed to indicate that it is incumbent upon the Director to give consideration to a mid-career course of some sort.

The first item -- and these are all late items -- General Taylor, who is Chairman of the President's Special Group for Counter-insurgency, reported to the Special Group, and I must assume to the President, that the CIA does not lend itself to mid-level training. This was based on his observation of the CIA training establishment. Therefore, we have no course which fills the need for mid-level type of training contemplated in NAM-1317. Let me read -- this is what General Taylor said, and this is what he has told the President. Let me for the record indicate too that the National Security Action Group and the Special Group consist of General Taylor as Chairman, the Attorney General, the Deputy Under-Secretary for Political Affairs, the Deputy Secretary for Defense, the Chairman of the JCS, the DCI, the Special Assistant to the President for National Security Affairs, and the Administrator of AID. One of the missions of this Special Group is to ensure

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the adequacy of training in the Department of State, Defense, AID, USIA, and CIA.

The next item that brings attention to Government agencies having a mid-career course was a statement made by Senator Jackson, chairman of the Senate Subcommittee on National Policy Machinery. Now this is a quote from "The Federal (See attachment A) Spotlight" / 13 March 1962 7 recounting some of the items Senator Jackson covered:

"Government civilian generalists should have integrated knowledge and understanding of military matters, modern weaponry and its capabilities, technological development, procurement, use of intelligence service, use and limitation of propaganda and political warfare, international relations and other knowledge relating to national security matters, Senator Jackson said. 'No one is being trained for such jobs in an organized way,' he declared. 'In this respect our civilian career services have much to learn from the training and promotion system of the armed forces which is designed to develop the general staff officer,' Senator Jackson observed."

Now, concluding my little speech I'd like to point out that while a tentative mid-career course has been prepared by the Office of Training the preparation of that was based pretty much on pulling some of the material presently being given the various courses out for re-treading at mid-career level. By reason of the Counterinsurgency Group's efforts and Senator Jackson's efforts about mid-career training, this training course of six weeks is somewhat out of focus -- so the proposal that has gone up will have to be re-done. But first, I do think that once again we ought to consider requirements. Well, first of all, I suggest this meeting either agree or disagree that the DCI should establish a mid-career course. And following that I think we should consider what the requirements for a mid-career course should be - straight across-the-board. And then following that, who will attend the course and what pressures will be brought to bear to create attendance.

bear to create attendance.		
Would you describe	counterinsurgency to me	_{e? What} 25X1A9A
does this new term really mean?	·	25X1A9A
No, I won't attempt it,	The definition of	terms is 25X1
being worked over by a special committee in the	Department of Defense,	and they
have not agreed on the term or a definition for	counterinsurgency that	has been
officially accepted by all agencies concerned.		25X1A9A
Let me interject my obje	ection. <u>I do not think</u>	we should
consider a mid-career course in terms of the re-	quirements that are beir	ng levelled
upon the Agency for counterinsurgency training.	I think if this is a	mid-career

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course for CIA personnel that would involve the DD/I, DD/S and DD/P it should be broad in its concepts. It should prepare these individuals for wider responsibilities, whether we have a counterinsurgency situation or whether we have the world in a more normal situation than it is right now. The problem of the Counterinsurgency Subcommittee of the Special Group is being handled - not well, I grant you - by the Director and a few others trying to get to the Director with: What are you going to But we may end up by asking for the development of a course on counterinsurgency for certain senior officers who are going to certain areas that remain critical. We are fighting valiantly to stay away from taking the whole world in a modernization concept and moving the underdeveloped areas up to our standards, as the State Department would like to do it and train people on that basis. We are trying to target ourselves into a certain specific critical area. This thing is for our 13's and 14's to move at a particular time in their service to get the broadening education that is necessary in order to move from shall we say a targeted or spotlighted experience packground into the broader supervisory and responsible positions which they take over, such as, from our point of view, a Deputy Chief of Station, a Chief of Station, and things of that nature.

I don't think we should allow this counterinsurgency bit to influence our thinking, and I use the term: we have to think big and broad and long, as far as we are concerned. The counterinsurgency bit is a separate deal. And we buy this particular concept, particularly since you have approached it from the point of view of the core of your instruction which is going to be common to all individuals, whether DD/I or DD/S or DD/P, with the intent to expand upon or extend the education of the individual after that six or seven weeks into those areas which are most useful to - say in my case, the DD/P, you see. And we think this is the way it should be done. I don't know about the DD/I and DD/S - what their approach to this is, but I We are perfectly agreed with (1) the need for would suggest that they comment. education at this time in a man's career, (2) the approach you made on it -recognizing that this is not just all one world, that within the Agency there are certain requirements over and above the hard core -- as you have indicated in here, for example, that a DD/S individual might go to Harvard for six or eight months after the 6-weeks' core.

I do not know at the present time what additional education we would give individuals, but it might be on an ad hoc basis, once they had the hard core

and had been selected based upon their performance in the last 10 or 15 years selected for this particular period of education. DeB agrees with me at this particular time we approach this in a similar fashion as you do attendance at the National War College, Armed Forces Staff College, and all the rest of these things. And while you have more people involved than you do have slots in this particular school, it's a matter that has to be developed as an honors' course -- the guy who is selected for this is the individual who is probably going to get a pretty good job later.

So I would say in summary that we buy this concept. We would like to build upon it. We would recommend at the Career Council that this particular concept be accepted, with the various Deputy Directorates tossing in their ideas as to what should follow after the hard core you have accepted for their particular individuals, and that these individuals should be selected at a time when they are a 13 or a 14, or possibly a 15, based upon the rapidity with which the individual progresses through his career - for this type of training - in anticipation of more responsible assignments. I don't like the CI concept being involved in it.

Well, it won't go away.

25X1A9A

25X1A9A	No, and we have to do something about it, but not here.
to do.	I don't think we should push it aside, as you seem to want
ω αφ.	I don't want to push it aside, I just don't want to consider
it in th	ne context with this one.
25X1A9A	If we want to consider it a mid-career course I think we have
to put	In it something that satisfies the requirements directed toward us.
25X1A9A	That is not the point whether we have a mid-career course
or not	is the point. Part of the mid-career course may very well be recognition of
a bloc	of instruction involving counterinsurgency.
25X1A9A	All right - I'll buy that. But let me get this in the right
framewo	rk General Taylor has told CIA that they must label their courses
25X1A9A	No he hasn't.

25X1	A9A		He did it in	my presence.	He is heading	up this Committee
			This was the	mistake made	in having them	go down there
	without ha	aving somebody	along who wa	s trying to d	irect his atten	tion in the right
	field. We	e are teaching	g counterinsur	gency in all	the various asp	ects.
0EV4	, , Г		But we have n	o <u>one</u> course,	and he says	
25X1	A9A		He told you	that down at [but	25X1A6A
	as this NA	AM is concerne	ed what he nee	ds is a cross	-fertilization	of the senior officers
	involved i	in the carryi	ng out of the	functions of	counterinsurgen	cy in the various and
	sundry age	encies of Gove	ernment. That	is what we a	re trying to ma	ke the Boss under-
	stand b	out it's very	difficult to	get to the Bo	ss. Now we may	be faced with -
	come next	week or the	week after nex	t: You will 1	abel a course c	ounterinsurgency.
	We have a	dozen course	we could lab	el that, and	satisfy this re	quirement. We don't
	want to do	that we h	ope we could	do it in a wa	y that we could	say that we are
	teaching t	those things	related to cou	nterinsurgenc	y and put in bl	ocks of instructions
	inviting p	people in the	course to the	counterinsur	gency problem.	But our main need
	at the pre	esent time is	for a course	- interdepart	mental - which	establishes as (1)
	the U.S.	Government's	position in t	rying to atta	ck this problem	; (2) the functions
	and respon	nsibilities of	the various	departments i	nvolved; (3) th	e relationship between
	the variou	is and sundry	Government de	partments who	are involved,	and an understanding
	upon the p	part of the se	enior officers	who are goin	g to represent	those agencies over-
	seas as to	how they wor	k together.	That is what	we need not	a course inside of
	CIA. That	is what we a	re trying to	get across	that is what w	e are hopeful of
	and they'r	re talking ove	er there right	now in a spe	cial group I	don't know whether
	it's going	g to work. A	and if they co	me down and s	ay, "You have t	o give a course in
	counterins	surgency" - fi	ne, but it's	not this cour	se.	
25X1A	^{√9A} [I'll buy what	you said a f	ew minutes ago	I don't know just
	how you ph	nrased it (1) that we do	need a mid-c	areer course; (2) that we must fuse
	into this	mid-career co	ourse some of	the elements	of counterinsur	gency, so-called.
25X1A	\9A [I would say	this course	should never be	static, you see.
	If counter	rinsurgency is	one of the p	roblems of th	e world at this	time then have a
	block of i	lnstruction in	structing the	se particular	individuals.	But this should not

be labelled or be called a counterinsurgency course. This is our mid-career course, and it encompasses a wider spectrum than counterinsurgency. It might go into what the Department is now calling "modernization", in which they have 50 missions throughout the world they are worried about -- this is the bringing of underdeveloped areas to a place where they can be developed. The problem we are faced with is a fear in that/the Department's attempt to develop the institution of modernization studies to consider 50 missions they forget there are probably six to ten places in the world where people are shooting each other. That is the problem we have right now. That is the problem we want to attack.

25X1A9A

Of course that is much further advanced than this problem here.

They want to put the modernization studies in effect next

fall, to develop means whereby you determine what steps society should go through to

become a more sophisticated society. It's so broad. It's like taking the world and

space around it. When we have a problem in Vietnam, Laos, Cambodia, Cuba, certain

places in Latin America -- you have to attack those right now. Our problem is to try

to get this particular group to focus on that particular, specific series of areas

where we should do something now. There is no objection to the philosophical approach
to this thing on modernization, but we say let's do first things first.

Well, I'm out of breath.

MR. ECHOIS: I haven't been privy to all of this business on a counterinsurgency course, but off-hand I think I would strongly endorse your / indicating

7 position myself. I think our immediate problem with which we are
involved in Training is much broader than that specific problem.

. . . . Off the record

I would like to underline one of the points that Bill made in regard to this core program and that is that I think one of the important things to do first of all, before we even talk about what some of the problems are or some of the approaches, is to be sure this has top-management backing. Until we know the DCI or the DDCI is heartly in favor of the same thing recommended previously, I think it's a mistake to launch this sort of thing, because the permissiveness of training here has been a problem all the way along, and unless we are very sure

that there will be some kind of sincere pressure on people to do this, I think it's going to be a waste of time.

25X1A9A

25X1A	\9A	How do you suggest we go about that?
		I don't know. I think some kind of report after we have
	had a furt	her discussion of some of our problems and the underlying management
	philosophy	that has to be spelled out specifically, I should think some kind of a
	paper for	varded for his approval might be a way to get at this.
25X1A	.9A [Doesn't the Career Council recommend action to the
	Director?	

MR. ECHOLS: But I think you may be going to points like this: we haven't decided all the magnitude of this effort but if it is to involve let's say 200 people a year for as long as six months, this has ceiling ramifications and budget ramifications of considerable importance, and the Director is going to have to subscribe to such a program in terms of ceiling and overages and what not. So just to say: Are you in favor of a mid-career training program - yes? or no? -- may not be the adequate solution.

And I believe this is to go to the Career Council.

Back a long time ago the then Deputy Director had 5% in training 25X1A9A I would try to vote against that sort of approach. I would, too. It doesn't make any sense.

But I think you are perfectly right, Dorothy, we should establish a dimension to this particular exercise, which he could recognize and say: All right, based on the number of people I have on board here, we will have yearly or twice a year -- whatever it may be -- so many of them involved in "advanced training". Then I think it's possible, practical, feasible, and I go for it. But we're asking him to read into a situation about which he knows very little, and we have been worrying about it for the past couple of years.

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25X1A9A		Another	thing	I am	ignorant	about	but	would	like	to	know	a.

little more about is the references I have seen to the DIA courses or school that is going to be set up for intelligence officers, and I'm wondering to what extent this might possibly be something that would be star-studded enough so that we wouldn't want to be in conflict with that in any way -- ours would be a much more personalized planning program for each individual, or whether we tie into that, or what our relationship would be here.

25X1A9A 1	We could quite possibly tie into it, but I don't think we
would say they are in co	mpetition
25X1A9A	o. The DIA, as I understand, is attempting to train a core of
intelligence officers wi	thin the military.
25X1A9A	he DIA school is a new one which combines the naval attache
25X1 school	with the DIA effort to bring to that school I think
some 200 potential attac	hes for an eight to ten month course which will include some
language, some area, and	some State Department training extension of Communist
influence, Communist ope	rations and then separate the class to a certain extent
and bring them into nava	l intelligence, air intelligence, military intelligence, and
then let them go abroad	to their courses.
25X1A9A Now I hav	e talked to who is the Director of Training
for DIA, and he has indi	cated in the event we would want such a thing for training
purposes or for cover pu	rposes, or just to have a slot or two there every year, we
are perfectly welcome	and we should be, because we contribute quite a number of
the lecturers. But that	is a different thing altogether.
25X1A9A	Isn't it possible, Bill, we might - after they establish the
DIA school - find it use	ful to not go for just a couple of slots but to have some of
the individuals in this	mid-career bit participating in some of the lectures that
take place over there in	the DIA?
	think we would be welcome there in almost any proposal we
25X1A9Aould make to	I think as one of the things he would be perfectly willing
for us to go over the co	ourse with him. As a matter of fact, he has taken a lot of
our material.	
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25X1A9A	Well, with the Career Council are we in a position right
now to be a	specific enough at a Career Council to say that we agree with what you
have recom	mended and we are going to pass it along to the DCI, and is that proposal
in a situat	tion where the DCI can recognize shape, weight, and other dimensions and
make a dec:	ision? I like the core concept and I like the extension which will be
part and pa	arcel of each Deputy Directorate's development of its own group of indi-
viduals th	at are selected for this particular additional training.
	Do you think we should get the usual approval in principle, Dorothy,
or do you	think something more specific?
25X1A9A	I don't know. I don't know what we had in mind today. There
are four o	or five things that occur to me we ought to give some thought before we
	to the Career Council, otherwise what would go to the DCI would be a
little vag	gue.
	One of them I have in mind is I think the manner of selection of
these peo	ple and the standards by which we are selecting would really require manpower
planning	10 to 15 years in the future, and I think we better do a better job of
planning	and setting standards of what we are trying to select for, and with proper
placement	after this kind of training, which is going to be very costly, than we are
now doing	•
25X1A9A	I'm not sure I agree with the 10 years in advance, but I'm
sure a co	ouple of years in advance we have to do a similar job as we do right now
with the	National War College and other schools of that stature. I believe in the
fall we	select the individuals going next August. We may even have to extend that
	or so in advance. But we do have to establish how many people
	what is mid-career.
05)/// 00 0	can be 13 or 15
25X1A9A	Yes, particularly since we have a lot of catching up
to do.	
	mean in the beginning we will have 15's in
	Until we get caught up.

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25X1A9A That is possible. That is why I wanted the wide spread.
I think perhaps later on we might say the 13's and 14's are the eligible group
and if a character hasn't made this particular selection by the time he is a 14,
he is going to remain a 14, and the individual who does make it at 13 or 14 has
prospects of working into the supergrades and larger responsibilities. But we
certainly aren't ready for it now.
25X1A9A Incidentally, we are very much for this thing just as
you / indicating / said here, but whether that applies to the DD/I 25X1A9A this was the reason I asked what is counterinsurgency whether it is an action
program which in a sense leaves us out of the picture, then I certainly agree it
perhaps should be touched on as one of the four points - understanding of national
policy machinery or impact of international communism.
We like the idea of the core program and the additional individual
time. We have had a meeting of all our Assistant Directors and Mr. Amory on this,
and we talked about it at some length, so I'm speaking for the DD/I top management,
and it was agreed that we would like to have the total number per year around 15
or 20. We think our additional training will probably be academic, which is a
9-month run, so you add 6 weeks to 9 months, and if you have two groups twice a
year out on this, this begins to be fairly painful because we don't expect we
are going to drop all the other types of training that go on. So we would like to
see this <u>once a year</u> , with this limited, as you said, to 50 or 60 - somewhere in
there, which would give us 15 or 20. And it was agreed that we would select these
people, we would not ask for volunteers at all, as we did for the national colleges.
We will select a DD/I group. I asked if we should do as we so often do in our
areas - we give a quota to every office and say, "You come up with two" and "You
come up with one" and they agreed with me we would not do this, that we will
have a selection program and designate the guys to go, and they will be selected
from the DD/I as a whole, not from each office.
MR. ECHOIS: You would place the responsibility and authority for the
selection of individuals with the Deputy Director, is that right?
25X1A9A That is right.

MR. ECHOLS: And he in turn could do it through his subordinate Career

Services, in all probability.
25X1A9A
Well, we would certainly ask for them to designate
individuals and double the number, or whatnot, of the quota and then we have
two DD/I-wide boards or groups who I would visualize would make the final selection
and take them to Mr. Amory and say, "These are the 15 guys we want to send." And
there might be a couple of offices that didn't make it we wouldn't try necessarily
to have some from each office there.
MR. ECHOLS: How would you determine the total magnitude of the Agency
program annually?
25X1A9A
It would seem to me Training should make an estimate
of what they could handle. If you are going to have seminar discussions you would
want small groups we don't want a room with 200 people you can only talk at.
MR. ECHOIS: At the same time, we don't want Training to say, "Okay, we
will set up a course to handle two groups of 100 a year" - and then have ten show
up from each Deputy Directorate.
25X1A9A
We think one course a year with 15 or 20 out of us,
at the most because, as I say, we visualize losing these people for a year.
Can you handle that now, as you see it now, without addi-
tional development slots?
25X1A9A
There is no such thing as a development slot we
don't use development slots. They count against your T/O what good do they do
you? They aren't over and above your active T/O. A development slot counts against
you. What does a development slot prove? It's a man out of your work force. So
this is my point - we don't think we can handle more than 15 or 20 a year. And
this again would be a burden on the offices they have never faced up to before.
If we add to this a lot of academic training, which we now feel having been in
business for 10 or 12 years and having a group of analysts who have been on the job
for 10 or 12 years, we now have to get into a sabbatical type program. We have
done a lot of talking about this and here is something we could hitch that thinking
to - right onto this core. And this would have a bearing, perhaps, on the time of

year you gave the course. If our people could come out of this say toward the beginning of an academic year then they would have this and go on -- or even the other way around -- I don't know that that matters.

25X1A9A	What do you think about numbers, Bill?
	I'm inclined to go along with Von. I'm just wondering
about whe	ther we should think in terms of two classes a year, or whether or not we
should lo	ok at the over-all program which an individual may be involved in six
or seven	weeks plus another four or five months in which you're going to have
these 15	or 20 individuals occupied for a year's period. If you try to do this
twice a y	ear it can definitely be a burden.
	Yes, it becomes a burden. It's pretty heavy.
25X1A9A	inclined to go along with the once a year business.
	If we had these development slots we could use and
not count	, that would be different.
	Off the record
25X1A9A	I think in some instances in the DD/S there would be
places we	would have to do an actual filling of a slot while the person is gone.
25X1A9A	Would this be a matter of a transfer back to the same slot?
25/1494	I would hope he was not going back into the same slot.
	MR. ECHOIS: Many would be between assignments.
25X1A9A	We simply could not really guarantee they would come
back to d	ifferent jobs.
25X1A9A	I suggest now we have one class a year of 60.
	Remember, we have a 4th Directorate now, and he would
want a pi	ece of this, I guess.

25X1A9A	
	We would have five with the Director's Office. So one
	lass per year of 60.
25X1A9A	I would visualize for some part of this taking the
8	ang out of town like State Department takes its group to Front Royal, and our
p	cople going steadily to this course think that is a great gimmick - it's very
e:	ffective.
25X1A9A	Yes, I think for some of the scientific and technical
bı	usiness visits would fit well into this course.
25X1A9	One of the problems I recognize Training will have, and I
WC	ould have no doubt they can circumvent in some way, is that in the early runs of
tl	e course for the first couple of years you will inevitably have some material
re	petition to some of the people in it, particularly if you're going to the 15
le	wel, and this may mean in order to set the tone that you want right at the outset
fo	r this thing a doubling up of small groups from time to time which I think
Tr	aining was ready to take on, if necessary, as a device.
25X1A9 <i>A</i>	I would think as you develop the four major points
of	this six week core here that you wouldn't have to expand it a great deal more -
	e proposed schedule, etc to get approval from the Career Council and from the
	rector. I don't think either the Council or the Director want to see a daily
sc	hedule sort of thing. Our AD's were quite impressed by the four slices that you
to	ok here granted they are all-encompassing, each one but not an awful lot
be	yond that I should think would be needed to give you the authority to develop the
co	urse.
25X1A9 <i>A</i>	I do think you are right, but I would go along with 25X1
25X1A\$A	that he should establish for the sake of the Deputy Directors who
ar	e going to be there at the Career Council what this does mean as far as the
nu	mber of people
25X1A9A	Oh yes, all this business of numbers. I'm talking
	out the curriculum now, as to whether we thought the Director ought to have a
	t more detail to give his blessing to this course. It wouldn't seem he would
ne	ed much more than you have here, and you probably have more in your mind than this

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25X1A9A Yes, I have all of the details here.
25X1A9A MR. ECHOLS: , you have in the DD/P a very cyclical
rotation between Headquarters and overseas activities people go out in late
spring or early summer, and they return about the same time, go on home leave, and
return to duty in let's say late summer. Is there a requirement here that this
be staggered to meet your cycles somehow? Is the fall of the year the essential
time?
25X1A9A There is no guarantee all the individuals who would be
selected for this are necessarily individuals coming back from overseas they
may be individuals who are going out next year. But for the sake of the point you
are making, it is a valid one I think the fall of the year would be the ideal
time for us to try to begin this thing. A rotation is usually completed by the
end of September, and people are back from home leave.
25X1A9A But we don't meet an academic year if you start a
6-week course in September.
25V4400
25X1A9A It won't meet the academic year if you are going to then continue for nine months.
continue for fittle approns.
25X1A9A : To fit with university experience.
MR. ECHOLS: I think this is a very serious matter here, because if thes
people come back from overseas and sit around for 20 months the first think you
know they have been injected into a job and you can't pry them loose. And then
if you try to get them before going on a new assignment, again they are getting
ready for a new assignment, etc., and it's hard to pry them loose. It's almost
before a man enters into a new assignment that you have to work in something like
this.
25X1A9A And summer is not the right time to propose this either.
It almost would have to be the last of the spring session
ink we have to write the summer off for so many reasons
You wouldn't get your lecturers.

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Take the ordinary family - the kids are in school the
rest of the year and summer is the only time they can go away. We have a rotation
problem in the DD/P and DD/S. The instructors would have the same problem the
students would have in the matter of leave and vacations, etc. So the months of
June, July, and August look like they should be written off.
SX1A9A What would happen if you started some of this training in
March, April and May, or April and May, and then had a lapse for the summer, in
order to take advantage of the academic year for the DD/I, particularly?
5X1A9A I think that would be all right for the DD/I, but then the
DD/P people who are going and coming would be out of cycle. It's difficult to
balance.
ey are two separate and distinct problems.
25X1A9A
: Will you have an annual rhythm of going and coming?
seems to happen that way. That is not written down
anywhere, but it seems to work that way.
25X1A9A They want to stay overseas until their girls and boys are
out of school, and then when they get back here they want to get settled in time
for school. This is a family problem.
MR. ECHOLS: Let me ask a question, and carry this one step forward.
Assuming we come back with a revised program and might want to
do that in line with what we have been discussing, and perhaps will want to build
in something of that counterinsurgency, etc.
No, not in this. Von's thought here was that this wou25X1A9A
do on page 6 - "Proposed Schedule".
25X1A9A Put a little more meat in it, perhaps, than you've
got here.
Weeks III and IV and V and VI. 25X1A9A
I would suggest you don't do any more than that, really,

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for the simple reason that the more you give people on the top side the more they have an opportunity to nit-pick -- and if they turn around and say, "All right, we approve the idea" - they can nit-pick after the thing is prepared -- and after all, the second course won't be the same as the first, and we will do this by study, research, experience, etc.

MR. ECHOIS: I wasn't referring to specific amendments in that sense, but I was going to suggest you augment the paper with a paragraph or so about the ceiling and budgetary implications of the numbers. And I was going to ask the further question: how would you recommend that the Agency implement a program like this? The thing I'm dreadfully afraid of is that somebody ill-advisedly is going to get out and get on a lecture podium and start shouting about the wonders of our mid-career development program and give the wrong impression to thousands of employees that just because they are a GS-12 or 13 or just because they are age 40 they are automatically going to be picked up and pushed off to a mid-career training program. The worst thing we could possibly do in this Agency is to over-sell this thing. Any acclaim that arises to this program should be based upon the experience of people and the results attained, rather than what publicity we put out.

I think we have had an experience in that field, Emmett -well, it's worked out all right - almost everyone knows that we have so many
slots - three in the National War College, and that people are selected for those
slots. Well, I imagine on the personnel rotation data sheets that come through
every year perhaps the wish is expressed by 25 or 30 that they be selected for
the National War College. So with the numbers' limitation and the clear explanation that this is a selection process and you're appointed to take this course
would make everybody understand what is involved in their being selected or not
selected.

MR. ECHOLS: What I'm coming to is if we're going to publish -- and it may be desirable to do so -- if we are going to publish a Regulation which will set forth a simple statement of Agency policy on mid-career development, I hope it is a minimal Regulation that defines our policy objectives, I hope it indicates that this will be to select a small number, limited by budgetary and other

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considerations, and I would hope that it would then perhaps place the responsi-
bility for certain actions, and that is it.
25X1A9A
That wouldn't fill a page.
: I agree - I don't think it requires great fanfare -
just enough so the people who are managing it and who are making the selections
fully understand what it is all about.
and the second performance and should develop as an
MR. ECHOIS: I was about to suggest perhaps we should develop, as an
implementing mechanism to go along with the proposal, an implementing Regulation
of this very simple type.
I think that would be good. 25X1A9A
MR. ECHOLS: Just to carry it one step closer to getting approval or
action on this thing.
Actually, the goal as stated in the Training memo here
originally had to do with I've forgotten what it said now the employee who
reaches mid-career and has potential ability to become a senior officer. Now
those are the same terms we are thinking of in this, rather than talking speci-
fically of executive capabilities, is this right?
25X1A9A
That is slicing it a bit thin. I would say senior officers
have executive responsibilities.
It's pretty hard to draw a line between those
25X1A9A s going to make some difference as to whether we are
talking about this as executive development training for "generalist" officers or
whether this is going to take in the high-level specialists also, and I think that
should be defined before we get into the course contents.
25X1A9A I think we should we might send a crackerjack
analyst who was going to be the greatest man on Russian agriculture, just to give
him the experience of a sabbatical broadening, but he might never be an AD or a
Describer AD high I think he would be a candidate for this sort of thing.

MR. ECHOIS: I would think so. Isn't the specific proposal made in paragraph 3 -- the people we would propose to put into this program are those who have demonstrated potential for future growth and development. It doesn't say anything about senior positions. This is the one criterion - potential for growth

and	development and I think that is the proper basis. I don't think we should
com	press this into too narrow a group at all. This is not an executive develop-
men	t program as such, necessarily.
25X1A9A	One course would produce all the AD and Deputy AD
job	s in the DD/I area.
25X1A9A	We are thinking at least I am of this as something 25X1A6A the selection of an upcoming Chief of Station in a large station like
25X1A6A	or something like that, that you can select two or three years
in	advance the individuals or individual who quite possibly will move into that
thi	ing he could very well go to this with the recognition of the fact that his
sel	Lection to attend this "honors' course" was tantamount to a recognition that he
has	s it made of course, he can always stumble, but he is on his way. I look at
thi	is as a means whereby, to use the military approach, at a certain stage in your
his	story you are either selected and you know you are going to go up and get a star
or	you better retire in the next couple of years because you're just going to stay
whe	ere you are. We don't have in this particular organization a 20-year retire-
mer	nt, as they do in the military, but this is part of it, and this will be part of
1t.	. Along about the time when you are selected for additional education it's
	dicative of the fact that you are one of those that has the potential, as the
	fice of Training has said here, for greater growth. And the word will get around
	etty fast that you're going to be a 13 or a 14 for the next 14 years if you want
to	remain, that there are people who have to do those jobs, and they may not want
to	retire you but you're not going to go very much further. I think this is part
and	d parcel of the business we have to develop.
25X1A9A	Could I make a pitch here for something that has come to
me	through my experience and through comments that have been made to me by officers

at this level, that if there is any way we can work into it -- especially if it's going to be this kind of a core -- something besides the case study and the lecture

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and the discussion group -- and I don't know what it would be -- which would in some way involve them in some kind of Agency problem so that they felt that they had some kind of participation in something that really was a current problem and might make some contribution to it -- I think this could be a terrific dividend for the course, if we could work out some way in which top management could show they had that much faith in this group of highly selected officers to warrant the attention of some of the things that they might work on.

MR. ECHOLS: Doesn't the program contemplate using case studies? Why not make them actual studies as well as theoretical studies.

25X1A9A One thing the Foreign Service Institute has included in their
senior seminar is a group of problems which have been prepared by the various
Under-Secretaries' offices, and the problems have a resemblance to current situations.
And much the same arrangement is made at the National War College where the Joint
Chiefs of Staff make up the problems and the student is required to write a 10,000
word thesis on the problem given to him by the JCS. Something like that I suppose
could be worked in, but we haven't been doing that here.
25X1A9A Not in six weeks, though.
Well, the thesis is the problem at the National War College
and you have to do that in the first _six weeks_7.
25X1A9A And at the same time attending full-time courses?
25X1A9A Yes. Of course, the full-time course at the National War
College is two hours of lectures plus an hour seminar in the morning, and then
the afternoon is for problem discussion and the thesis the afternoon is free
for seminars and problem discussion and research and study. This course doesn't
provide for it it's only six weeks. I think it's a good idea, and I think it
should be developed.
25X1A9A I do, too.
A common problem for 60 people would be out. We would have
to do it on a team basis, I think, and have four or five problems.

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25X1A9A
I would hope somehow we get the Deputy Directors active in
this that this is their team of fellows for this given year, and that they
might come on down and work with each of their teams and really talk over some of
the things that are of concern.
25X1A9A They certainly should appear at this course at some
point, there is no question about that. I think we could dig up a little Training
Committee or an editorial group, or something, of people out of ONE or OCI, or
something of that kind, who would help you _indicating
course perhaps develop some things that are hot at the moment.
25X1A9A
MR. ECHOLS: Would you want, an implementing Regulation
to place the responsibility upon the Deputy Directors to participate in the develop-
ment of this course? 25X1A9A
Oh no, I wouldn't want a Regulation on it.
I don't think it ought to be in a Regulation, Emmett,
but I would hope when you do get down to the nuts and bolts here that we could 25X1A9A have a hand with youindicating
25X1A9A The reason I don't want a Regulation is, for one thing,
that Dick Helms would not sit down with a training curriculum committee to iron
out some of the things that he feels should be in it and why should he? He has
a competent guy there that does it all the time. And Bob Amory couldn't do it -
or wouldn't do it. You don't regulate the Deputies into anything like this.
25X1A9A Don't you already have it in the general statement the
Deputy Directors will provide either guidance
MR. ECHOLS: I wasn't suggesting this as a means of compelling them to
do it but in order that the scope of the program would be better understood by
the reader of the Regulation.
25X1A9A If they will just approve it, we will have no difficulty
getting it across. By merely approving it they are backing it fully.
MR. ECHOLS: Well, now, what kind of a package do we think we should

present to the Career Council and how soon do we think we can do that?
25X1A9A The recommendation as made by the Office of Training is
the substance of the remarks made, with the stipulation it should be once a year
and it should be 60
The design of the second of th
And where it should be held. This is important, too.
Yes. And the budgetary and personnel aspects that you
speak of. I'm not sure what you mean by budgetary, except if you do take these
lads for a trip it's 60 times X-number of dollars.
25X1A9A Once the course is approved we would have to figure that
out and put it in our budget.
25X1A9A When you say 60 is there any other problem you're going
to envisage if 15 or 20 are coming out of each Deputy Directorate? I think we just
have to live with this situation we have 15 or 20 individuals short of our
expected number.
MR. ECHOLS: I think you would establish an optimum size program, and
your capability to handle this number and you're going to fill it up each year,
you're not going to waste it.
25X1A9A And filling it up is part and parcel of the approach we
spoke of, and that is this is a super-duper, ultra-type of assignment, and you may
ask for it but that doesn't mean you will get it just like the National War
College but people will be selected for this particular education.
25X1A9A I suspect that what will be needed, though, will be the
cost of this package - what it is really costing the Agency per year to put on
this program. And I further suspect there will be some subtractions in other areas.
Some of the people who will be selected will be those who might have gone elsewhere
or done other things. So I don't know how this will be balanced out.
MR. ECHOLS: I think we will just have, as a guesstimate, that the
average grade of the participants will be so much for 60 people. This is a factual
cost on a recurrent program, certainly.

25X1A9A	What are some of your ideas as to where it would be good
to hold t	his kind of training?
25X1A9A	Well, I think it would be better for the people concerned
25X1A6Ato hold i	t at but I don't know how the Deputy Directorates feel about
that.	
25X1A9A	You mean the full six weeks?
25X1A9A [Yes.
	MR. ECHOLS: Any objection to that? We send people to Harvard for
three mon	ths and other schools for longer than that.
25X1A9A thing thi	Yes, and I don't think if a guy is picked for this s should not be a hardship.
25X1A9A would wan	Would that be any problem as far as the speakers you to get? That wouldn't be a problem, would it?
25X1A9A an hour 1	Yes, because they tie themselves up for one full day for ecture and an hour seminar.
25X1A9A	And I would hope this wouldn't be only our family
that woul	d be the speakers I do wish you would get outside of the Government,
if you ca	n, into the academic world. This would make it tougher - to get people
25X1A6At	You could split it.
	That is being done now.
25X1A9A	It's being done on a selective basis.
	But as an example, it can be done.
	Except if you broaden this thing too wide, or if you
widen thi	s thing, you will find a tremendous number of individuals from other
	no for this particular purpose and we have to judge whether or not it's
worthwhil	
Now this	is a security factor minor or major, depending upon the individual 25X1A6A
involved.	22

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	It's something we should consider for the Career Council.
25X1A9A	I wonder whether suggestion that it might be split 25X1
	And have all the outside speakers here.
	And give the individuals, say, the problem to work on
down the	re where you have them under control.
25X1A9A Langley.	Have all the outside speakers in this auditorium here at
	MR. ECHOLS: That would really put it to use.
25X1A9A	I like the idea of splitting it, really if it is agreed
take thr	ee here and three down there.
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25X1A9A	Or two here and four there. It seems to me you want a package down there.
O CARE	package down there.
	And I think we should conclude it down there.
25X1A9A	Yes.
	But could we leave that open as to how many weeks here and
how many	down there I think that would be better, because we have to work that
out.	
25X1A9A	Partly at Headquarters and partly at
25X1A	how many at each place is a matter of scheduling.
25X1A9A	I think the timing of this is going to be one of the major
problems	to make it come out right for everybody. Maybe I'm over-estimating
that.	
25X1A9A	You are entirely correct, the timing is going to be difficult
the first	time around. Now take for example if you schedule this thing for April
	or May and June, the first time we are going to have one devil of a time
i f we sel	ect an individual who is about to come home from overseas. Next year or
the next	time around if somebody is over there we will know far enough in advance

so they can very well make arrangements to be here on the 1st of April, even if	
mama and the children have to stay behind	
	1A9/
That first year of selection is going to be difficult.	
How quickly can this course become operational? A	1A9/ re
we really thinking we could put it on this spring?	
25X1A9A No.	
25X1A9A I didn't think so.	
25X1A9A Really, the outside speakers we hope to bring to this con	urse
are pretty well booked up in advance. If we want to get the right people we won	ıld
have to have 90 to 100 days anyhow, just to get them.	
MR. ECHOLS: Now I'm lost a bit I thought we were talking about the	9
fall a few minutes ago.	
25X1A9A	
better for him. We never did resolve this. I don't know what the answer is.	C
say whenever you have it as far as we are concerned the problem will be getting	
the people here at the proper time. The fall would be easier the first year, as	; far
as we are concerned, but after that we could	
25X1A9A Suppose we do this in the recommendation we suggest the	ıat
the first course be run in 1962, and we will try to come up with a date agreeabl	.e
to the three Directorates, and selection of personnel who are available	
25X1A9A That means you have only got the fall that means	ſ
it will be in the fall.	
25X1A9A That is right early fall or late fall.	
MR. ECHOLS: Why not say the fall of 1962.	
25X1A9A And under certain circumstances we could start about the	
middle of August that would be much better.	
25X1A9A With the idea that after this pilot one you might start	

the second one, on an annual basis, in the spring?
25X1A9A Yes.
25X1A9A Let's have a good first course, even if we don't
get the thing off the ground in a hurry. I'd rather take six months to do it and
do it well.
MR. ECHOLS: Let me ask you a question: is it advisable at this time
to actually attempt to publish any Regulation on the subject? Why not be absolutely
silent about it?
25X1A9A
Have an announcement rather than a Regulation, and let the
first course dictate what the Regulation
25X1A9A As far as I am concerned the only announcement you
need is in the OTR Bulletin, and it's up to us - in a sense we will set the tenor
by the way we go about selecting.
MR. ECHOLS: Later on for public relations purposes we might want to say
something to show we have such a thing.
Well, to conclude this subject, then, if we are at that point,
would it be correct that you _indicating would want to make a few 25X1A9A
minor revisions in this basic proposal, and then perhaps put it in the form of a
transmittal memo
25X1A9A A brief for the Career Council summarizing this discussion.
MR. ECHOIS: And some rough cost estimates, etc., and timing, could be
discussed in the transmittal memo.
25X1A9A These are the considerations that entered into the
discussion, and then we have recommendations from this Board to the Career Council.
MR. ECHOLS: And I think it will go through like that, myself.
25X1A9A I think so.
25X1A9A That will be the easiest part of the job.

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25X1 <i>A</i>	As far as timing is concerned, I think we could prepare
£	such a brief very shortly after the transcript is made.
	MR. ECHOLS: A second little item on the agenda, which I would like to
V	wind up, we think events have overtaken discussion
25X1.	It recognized the problem but didn't establish any solution.
I	and our friend here in previous conversations in the Personnel Developme 25X1A9A
1	Board and I think was sitting in and he recognized this as a
I	problem and I recognized this as a problem, but we put it to one side in an effort
E	and attempt to get the JOT's schedule approved which we did. And then the
í	statement made by Helms that he recognized that consideration would be given and
•	efforts would be made I have forgotten exactly the terminology we haven't any
1	program, any pattern, and I don't think at the moment this has been vehemently
8	attacked. I would suggest that inasmuch as this is an addition to what was on
1	the original agenda, I think that I should go back and check this out with DeB and
+	the Personnel Office to see just exactly what sort of an effect this will have
1	the handling of other officers in the same grade spectrum as we are handling
į	junior officer training.
	MR. ECHOLS: I would think it would be a very simple process that is,
7	when your Panels are meeting to rank your officers by grade for promotion purposes
4	that you would merely try to identify those that you believe are comparable in
+	terms of qualifications, potential, and so on, with your JOT's.
25X1.	A9A Let's put it this way: there has been a misuse of certain
	grades - 9 to 10, for example, and in some cases 10 to 11 - by the Panels in the
]	past few years which was based upon a desire to reward the lassie, shall we say,
7	who has been with us for 15 years, and she is a very good reports officer, but the
:	reports officer slot she has, which is a $9/10$, is actually an 11, and so she is
]	promoted and this confuses the whole personnel organizational pattern for pro-
1	motion purposes. She is not actually comparable to the JOT or the individual who
;	is moving through this system. This is the thing I'd like to devote some attention
	to because Dan has to put out some instructions to the Panels as to how we handle

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a situation such as this in the future in order to have this done in a reasonable, logical fashion.

MR. ECHOLS: I don't quite see your problem -- because when I'm ranking individuals I don't have much trouble differentiating between a woman or a man, or, for that matter, a chimpanzee, who is receiving promotion consideration because he has done a fine job for 15 years and has/real potential - I have no trouble differentiating between that person and a bright young male or female who

is comparable in every respect to my JOT's.
25X1A9A Which one would you promote?
MR. ECHOLS: I'm going to promote my JOT's and their
25X1A9A No instruction has gone to the Panel that you use this
as the criteria. They have in the past used this particular mechanism, shall we
say, to reward long years of very good effort.
MR. ECHOLS: No, an instruction to Panels would have to be issued, and
somebody would have to generally monitor the Boards in this respect.
25X1A9A I say these things have happened in the past. I don't
argue they are wrong, but in the situation of having a group of individuals that
are recognizable, describable JOT's who are supposed to move through at a certain
rate, it's only fair that others who are in a similar grade be given consideration
for movement through the different grade levels at the same rate. They may not
make it but we want to make sure this is done in an equal, equitable, logical
fashion. The example that I gave confuses the issue, because out of the number
of promotion slots some of them have been taken up by the cases that I have
described, and JOT's have not been promoted.
25X1A9A This is the problem - how many spaces you have to
use against your population. I think we are in pretty good shape and have been
for some time in this particular area. I think your _indicating 725X1A9A
problem is much worse.
25X1A9A We have a larger number of JOT's coming aboard than most
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people, and while we are using this particular input as our major source of young officers it will take careful monitoring to make sure this doesn't become a problem. Certainly this is part of the problem.

	Let me recap for a second my understanding of the	25X1A9A	
	tion. When the JOT proposal first came up there was some objection because		
	this appeared to be singling out for preferential treatment this particular		
	when there were other people who ought to get the same kind of consideration		
	All right, this says, in effect, if you have in fact others who are to be lo		
	at that are about as good, give them the same consideration insofar as you s		
	le to do so.		
		25X1A9A	
	The way this thing is worded it is wide open.	It	
	couldn't be more loosely stated to allow anybody to interpret it with the in	loosely stated to allow anybody to interpret it with the intensity	
	they feel.		
25X1A9	A This was very nearly the wording of the Personnel De	evelop-	
	ment Board.		
25X1A9/	So I was inaudible and also	the	
	statistical situation is such that I don't think it would cause us great par	Ln.	
25X1A9A	You wouldn't have a problem, no.		
	MR. ECHOLS: It seems to me this is merely a matter of intent, ins	sofar	
	as it is feasible to carry it out.		
25X1A9A	That is exactly what it is.		
25X1A9A	The records of the previous discussion, both in the	Council	
	and in the Personnel Development Board, indicate pretty clearly it was a sta	atement	
	of intent that was wanted.		
	MR. ECHOLS: But it would be important, it seems to me, that your	Panels	
	down in the DD/P particularly, or your Boards elsewhere, be advised of the	desired	
	intent and instructed to carry it out insofar as possible.		
25X1A9/	A I'm not arguing the intent or desirability here. I	just	
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don't want to go along with a report to the Career Council that this is being done until I check back and make sure we are in a position to do it. And my recollection is that in looking at the personnel progression schedule, or whatever it was, that was used as a take-off point for CS personnel analysis, that was prepared in 1960, I believe, we had in terms of JOT's 90 a year moving through this - a career over 20 or 25 years, so there was no problem of being able to handle the JOT's because the specified rate of promotion in that particular schedule was virtually the same as we recommended -- but there was also a large asterisk indicating there were others. Now I would like to go on back and make sure these others are able to go through it, too, on a 10 or 15 year basis.

	MR. ECHOLS: And you will give us a report the next time around?	
25X1A9A		
	Yes, your paragraph 3 here is a little ahead of things.	
What I di	id was approve the principles that you put down there we are doing it,	
but no instructions have gone out, and I was certainly waiting for the Council to		
say okay	before we actually go ahead.	
	MR. ECHOIS: Any other business? No response	
	The meeting adjourned at 4:20 p.m	